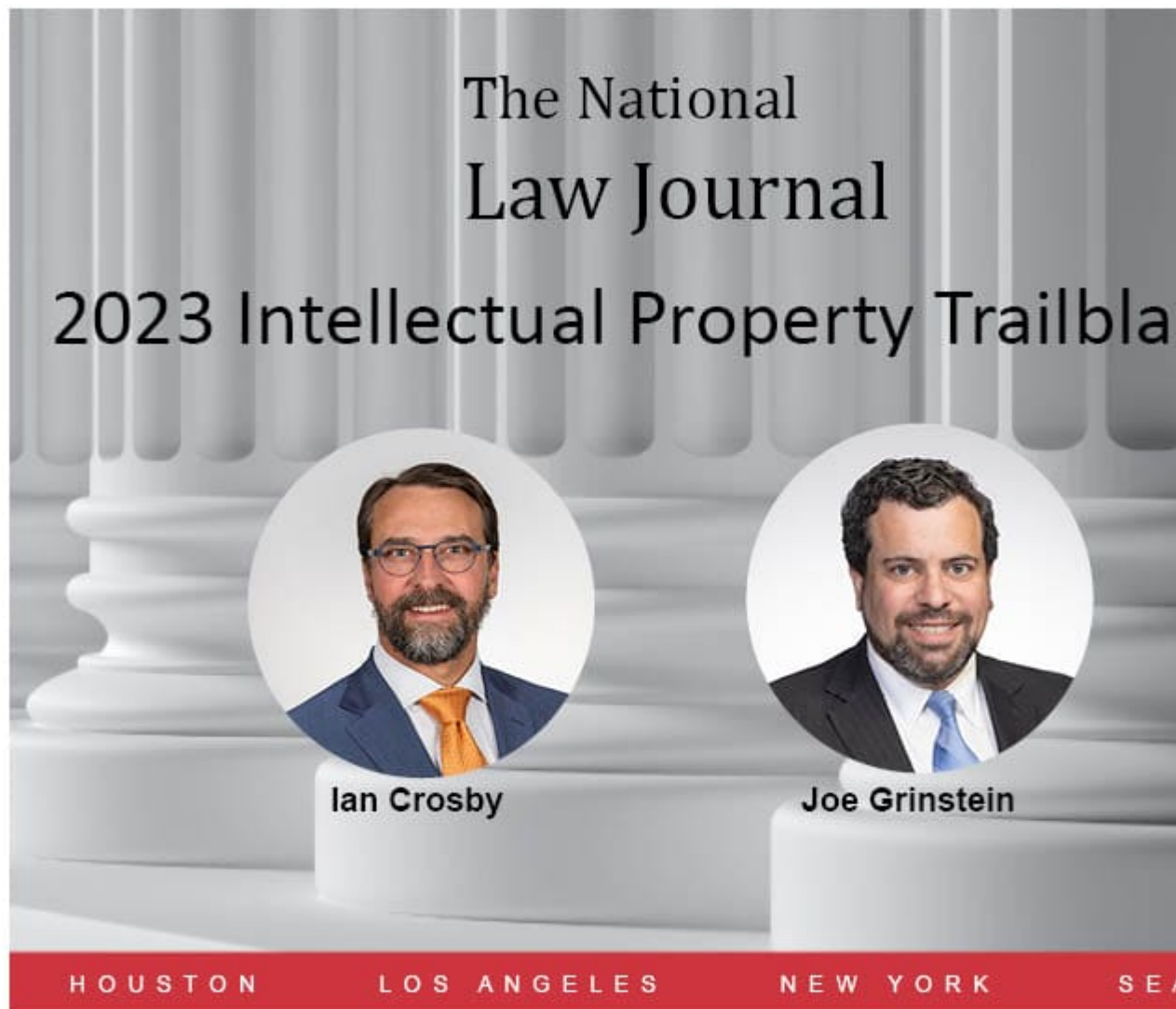


# Ian Crosby and Joe Grinstein Named Intellectual Property Trailblazers by National Law Journal

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Seattle Partner Ian Crosby and Houston Partner Joe Grinstein have been named Intellectual Property Trailblazers by National Law Journal. The list recognizes lawyers who make their mark in the areas of patent, copyright, trademark and trade secret law; each showing passion and determination in pursuit of their respective missions, having achieved significant success along the way.

## Ian Crosby

As Zillow's go-to counsel for intellectual property matters, Ian Crosby has averted hundreds of millions of dollars in exposure. Recently, he won a motion to dismiss claims that Zillow infringed over a hundred real-estate photos, beat back two lawsuits asserting infringement of twelve patents by IBM, obtained innocent infringement and minimal statutory damages findings in a copyright bench trial, and argued a highly watched appeal from that trial before the Ninth Circuit Court of Appeals. Ian has received national recognition for his work and expertise in the field of intellectual property litigation and licensing. He has represented parties before the ITC, in private arbitrations, and in confidential licensing negotiations.

## Joe Grinstein

In 2023 serving as lead counsel, Joe Grinstein won a \$166.3 million jury verdict on behalf of Finesse Wireless against AT&T and Nokia over patent infringement claims relating to wireless networks. The jury delivered the verdict after three hours of deliberation following a week-long trial in the E.D. Tex. This win was reported by Reuters, Nasdaq, Yahoo Finance, Bloomberg and Telecom Paper. In total Grinstein has secured over \$300 million in verdicts for his clients embroiled in complex IP litigation. His cases have involved patent infringement, trade secret misappropriation and high stakes licensing disputes. Read *National Law Journal's* profile of each winner [here](#).